

PARTS AND REPAIR TECHNICAL SERVICES, INC

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Business Development Manager

Parts and Repair Technical Services Inc (P.A.R.T.S.) is looking for highly skilled Business Development Manager to join our team. Parts and Repair Technical Services, Inc. (P.A.R.T.S. Inc.) started out in 2003 with just a handful of employees. P.A.R.T.S. Inc. has grown into a multi-million-dollar corporation with employees supplying civil and military aircraft with parts, technical training, repair asset management, and defense services to militaries around the globe.

We want to discuss your future and how you can join our team at P.A.R.T.S. Inc. Our team of professionals is looking to expand in Saudi Arabia and we are searching for the right person to head this effort.

This position will be responsible for managing and coordinating the regional market development initiatives and projects across Saudi Arabia. The successful candidate will have strong consulting skills, value proposition development skills, and strong leadership and influencing skills. You will provide market intelligence and will report business activities to management. You will also develop strong and positive relationships with customers and supplies.

Qualifications

Education:

- Bachelor of Science in Business and Economics
- Training Certificates:
 - Facilities Management Professional certified from the International Facility Management Association

- Insurance Coverage and Risk Management
- The Effective Meeting
- Certified First Aider
- Hazard Analysis and Critical Control Point
- Security Training
- Fire Drilling and Evacuation
- Microsoft Office
- Customer Satisfaction Brainstorm

Experience:

- Minimum of 12 years of experience in Saudi Arabia working under both Saudi Arabian commercial contracts and US Government Foreign Military Sales (FMS) contracts involving military spare parts and equipment.
- Mandatory 100% fluent in both Arabic and English – written and spoken. Ability to translate documents from Arabic to English and English to Arabic
- In-dept knowledge of the Saudi Arabian rules and regulations to establish a new business from scratch. This is to include the ability to interface with all necessary Saudi Ministries including GOSI and Zakat.
- History indicating that businesses and projects were successfully established in Saudi Arabia under your direction and management.